UNIVERSITY^{OF} BIRMINGHAM University of Birmingham Research at Birmingham

Doing more with less in health care: findings from a multi-method study of decommissioning in the English National Health Service

Williams, lestyn; Mannion, Russell; Hall, Kelly

DOI: 10.1017/S0047279417000721

License: None: All rights reserved

Document Version Peer reviewed version

Citation for published version (Harvard): Williams, I, Mannion, R & Hall, K 2017, 'Doing more with less in health care: findings from a multi-method study of decommissioning in the English National Health Service', *Journal of Social Policy*. https://doi.org/10.1017/S0047279417000721

Link to publication on Research at Birmingham portal

Publisher Rights Statement:

Checked for eligibility: 17/01/2018 the material has been accepted for publication in a revised form, visit https://www.cambridge.org/core/journals/journal-of-social-policy

COPYRIGHT: © Cambridge University Press 2017

https://www.cambridge.org/core/journals/journal-of-social-policy/article/doing-more-with-less-in-health-care-findings-from-a-multimethod-study-of-decommissioning-in-the-english-national-health-service/F45645FB29C4554FDFCCA8EA1379CFBE

General rights

Unless a licence is specified above, all rights (including copyright and moral rights) in this document are retained by the authors and/or the copyright holders. The express permission of the copyright holder must be obtained for any use of this material other than for purposes permitted by law.

•Users may freely distribute the URL that is used to identify this publication.

•Users may download and/or print one copy of the publication from the University of Birmingham research portal for the purpose of private study or non-commercial research.

•User may use extracts from the document in line with the concept of 'fair dealing' under the Copyright, Designs and Patents Act 1988 (?) •Users may not further distribute the material nor use it for the purposes of commercial gain.

Where a licence is displayed above, please note the terms and conditions of the licence govern your use of this document.

When citing, please reference the published version.

Take down policy

While the University of Birmingham exercises care and attention in making items available there are rare occasions when an item has been uploaded in error or has been deemed to be commercially or otherwise sensitive.

If you believe that this is the case for this document, please contact UBIRA@lists.bham.ac.uk providing details and we will remove access to the work immediately and investigate.

Doing more with less in health care:

findings from a multi-method study of decommissioning in the English National Health Service

Abstract

In the context of an austere financial climate, local health care budget holders are increasingly expected to make and enact decisions to decommission (reduce or stop providing) services. However little is currently known about the experiences of those seeking to decommission. This paper presents the first national study of decommissioning in the English NHS drawing on multiple methods including: an interview-based review of the contemporary policy landscape of health care decommissioning; a national online survey of commissioners of health care services responsible for managing and enacting budget allocation decisions locally; and illustrative vignettes provided by those who have led decommissioning activities. Findings are presented and discussed in relation to four themes: national-local relationships; organisational capacity and resources for decommissioning; the extent and nature of decommissioning; and intended outcomes of decommissioning. Whilst it is unlikely that local commissioners will be able to 'successfully' implement decommissioning decisions unless aspects of engagement, local context and outcomes are addressed, it remains unclear what 'success' looks like in terms of a decommissioning process.

Key words

Decommissioning, health, NHS, Clinical Commissioning Groups, rationing, priority-setting

Introduction

The pressure to circumscribe the provision of publicly funded health care has intensified as economic constraints and the politics of austerity have combined with ever-growing demand for complex and expensive health care to create a funding gap (Lafond et al, 2016). However, the radical retrenchment of government provision observed in other sectors remains politically more difficult in health care where the principles of universal services provided according to need remain highly cherished amongst the electorate. In countries such as England, the challenge of reconciling increasing demand with a constrained budget allocation often falls to *meso* level decision makers and professionals funding and delivering front line services. Examples of where such bodies have 'decommissioned' services include: closure of whole organisations or sub-units thereof; removal of medicines and treatments from an approved medical formulary; and the partial replacement of an intervention or reinvestment of funds in a cheaper alternative. These activities are a potential response to the need to balance budgets but are also advocated by exponents of evidence based medicine on quality grounds. The imperative to challenge 'over treatment' decisions for example has become a feature of a number of recent policy initiatives aimed at increasing clinical appropriateness of health services (Hurley, 2014; Malhotra et al, 2015).

Against this background, this paper presents empirical findings from a recent study in the English National Health Service (NHS) where 211 Clinical Commissioning Groups (CCGs) have been charged with leading the local decommissioning of ineffective health care as a means to meet financial challenges (Williams et al, 2017). This is the first comprehensive assessment of the range of decommissioning activities underway within a national health care system and the challenges this

poses for local decision makers. The findings have both national and international significance as other countries grapple with similar issues.

The decommissioning policy and service context

The case for the reconfiguration of NHS services has been thrown into sharper relief over recent years. The rising costs of health care combined with the pressures of an ageing population and increasing numbers of people living with complex and long-term conditions mean that traditional models of funding and delivering care have come under increased political and clinical scrutiny. Reconfiguration of NHS services to meet these challenges was a key feature of the NHS Five Year Forward View published in 2014 (NHS England, 2014). This policy document proposed a range of new health care models, including Multispeciality Community Providers, Primary and Acute Care Systems, and a shift in investment towards primary care, prevention and self-management (see also Monitor, 2013). At the same time, the NHS has been mandated to deliver efficiency improvements of £22 billion by 2020/21 and to do this whilst also dealing with the knock-on effects of severe cuts in adult social services (NHS England, 2014; Lord Carter of Coles, 2016; HM Treasury, 2016). Taking into account population growth and expenditure rates, the period 2009/10 to 2020/21 has been confirmed as the most austere decade the NHS has ever seen (HM Treasury, 2016). The 2017 Spring Budget has done little to redress the severity of the financial challenge (HM Treasury, 2017) and most recently the NHS has been asked to develop place-based Sustainability and Transformation Plans (STPs) to cover all areas of health care spending in England (Alderwick et al, 2016). STPs require local NHS leaders to work with local government partners to identify how services will evolve and become more sustainable over the next five years, with the expectation that collaboration rather than competition will drive future provision. Given the financial challenge, these plans are likely to generate controversy as they attempt to balance both service and efficiency improvements, and the early signs are that the relative lack of public engagement in the development and implementation of STPs will lead to opposition (Edwards, 2016).

This dual requirement to make financial savings whilst improving and reorganising services has fuelled calls for substantive programmes of health care *decommissioning*. The term decommissioning encompasses the removal and replacement of health care at the organisational level as well as policies to remove interventions from across wider geographical areas and/or patient populations, and the strategic reconfiguration of services leading to organisational downgrading or closure (Robert et al, 2014). Whilst the replacement of (or 'disinvestment' in) individual medicines and interventions has been studied, the more substantial and far-reaching change processes remain poorly understood (Williams et al, 2017). For example, relatively little is known about how and when decommissioning programmes are initiated and what the key determinants are that shape their implementation and outcomes (both intended and unintended). Whereas many other areas of service retrenchment can be traced back to the decisions by national and local government (Pierson, 1994), in health care prime responsibility lies with new and as yet under-researched local CCGs. It is the decommissioning activities of these bodies that form the focus of this study.

CCGs were formed in 2012 as part of the Health and Social Act (2012). This saw the abolishment of Primary Care Trusts and Strategic Health Authorities at regional level, and the establishment of 211 GP-led local clinical commissioning groups in their place (Department of Health, 2010; Checkland et al, 2015). In the restructured system, CCGs have responsibility for funding, planning and procuring health care services for their local communities, whilst NHS England has responsibility for commissioning specialised services and some primary care services. CCGs are thus the latest manifestation of a longer standing policy tendency in health care towards imposition of a quasimarket in which a statutory agent is charged with presiding over a competitive market of services including from public, private and third sectors (Klein, 2013). There has been much debate over the effectiveness of commissioning since the purchaser-provider split was first introduced in the 1990s

(Health Select Committee 2010, 2011; Checkland et al 2009, 2012). Recent research suggests that health commissioners have struggled particularly with the challenge of replacing or removing services once they have become established, in contrast to local government where there have been substantive programmes of service closure (Robinson et al, 2013). However, given the current financial context CCGs are expected to develop similar capabilities for service change.

Challenges to decommissioning

Implementation of decommissioning decisions poses considerable challenges for CCGs. Aside from those initiatives aimed at reducing overuse of ineffective medicines (Malhotra et al, 2015) there is little known about the process and outcome of decommissioning services including, for example, decision making, engagement strategies, implementation and evaluation of impact. Research suggests that CCGs ability to reshape services is likely to be inhibited by organisational 'memory loss' and staff turnover as a result of the 2012 restructure, alongside ingrained caution about destabilising local healthcare providers and lack of resources for supporting and implementing change (Smith et al, 2013; Daniels et al, 2013). Studies on the experience of commissioning organisations in the NHS meanwhile suggest that they are often perceived as weak in relation to providers (Abbott et al, 2009) and find difficulty in moving away from historical patterns of service (Bate et al., 2007) or in fully implementing prioritisation decisions (Robinson et al, 2012). Checkland et al (2012, 2015) have accounted for these perceived 'failures' of NHS commissioning as a lack of 'fit' between the concept of commissioning and institutional structures and processes of the NHS, exacerbated by constant NHS reorganisation.

A recent study carried out by the authors indicates that low levels of support from clinical professionals and hostile public and/or media responses are likely to further attenuate implementation of decisions to decommission (Robert et al, 2014). Such cynicism has been compounded by the perceived lack of a robust and balanced evidence base underpinning decommissioning decisions: a common perception in these earlier findings was that decisions are often driven by cost-saving imperatives in a straightened financial climate, and that cost data from provider organisations are prioritised over patient views when 'building a case' to decommission (ibid: 13). More broadly, Greenhalgh et al (2014) has provided a trenchant critique of what they perceive as a 'crisis' in the evidence-based medicine movement. They point out that the 'sheer volume' of evidence regarding (cost and clinically) effective treatments has become unmanageable for clinicians and that there is wide variation in the user-friendliness of evidence produced (particularly for patients and policy makers/managers). Several of the issues they identify resonate strongly with our findings (Robert et al, 2014) relating to contemporary approaches to decommissioning decisions. These include the implementation of policies based on political expediency (rather than available evidence), 'scant attention [being paid] to opportunity costs or unintended human and financial consequences', and the crowding out of 'local, individualised' patient centred care (Greenhalgh et al, 2014).

There is also evidence that compared with the design, specification, and procurement of health care services, there is less investment (both human and financial) for monitoring, review and evaluation of the impact of services by commissioners (Smith et al, 2013). This relates to broader questions about the relationship between commissioning and decommissioning, in both theory and practice. Whilst there has been some attempt to specify the components of commissioning (Checkland et al, 2009; Sampson et al, 2012; McCafferty et al, 2012), decommissioning as a process has not been subject to the same degree of conceptual or practical interrogation. Uncertainty surrounds the question of whether decommissioning and commissioning are best pursued separately or simultaneously - as part of the same process. In addition, an unbalanced evidence base means that whilst we have some understanding of the challenges facing commissioners - including securing clinical engagement, balancing competition with co-operation, and measuring outcomes - we do not know to what extent

the challenges facing 'decommissioners' either mirror or depart from these (Wenzl et al, 2015; McDermott et al, 2017).

Aims of the study

Irrespective of the normative claims and counter claims in relation to decommissioning in health care, it is important to explore the experiences and perspectives of those charged with its implementation. This study set out to investigate how CCGs have responded to decommissioning challenges in the English NHS. In particular, it provides an empirical exploration of how the current policy context and the role of national and local bodies impact on decommissioning by CCGs. In the rest of this paper we explore how these challenges are playing out in practice for CCGs in their role of (de)commissioners of health care services in an austere financial climate and changed NHS landscape. Our study has two main research questions:

1. What is the influence of national and local relationships in the new NHS system on decommissioning?

2. How are commissioners, in particular CCGs, responding to the challenges of decommissioning?

The aims of the study are:

1. To understand the health policy context and how this informs the decommissioning agenda within CCGs

2. To identify current CCG decommissioning activity levels and types

3. To explore the challenges faced by CCGs seeking to carry out decommissioning

Methods

In order to answer these questions our fieldwork took a sequential multi-method approach (Creswell and Clark, 2011) over the period June 2013 and May 2014 comprising three component parts, as set out in Table 1. Our approach and specific research questions were informed by a preparatory review and synthesis of the academic and policy literature on decommissioning (Williams et al, 2017), as well as an international Delphi survey of academic and policy/practice experts (Robert et al, 2014), which sensitised us to key issues and research knowledge gaps regarding health care decommissioning in the English context.

TABLE 1

Study aim	Data collection method
1. To understand the health	Semi-structured telephone
policy context and how this	interviews with 15 national
informs the decommissioning	organisations with
agenda within CCGs	responsibilities/experience

	relating to decommissioning in the English NHS
	Online survey of CCGs in England (response rate 27%)
2. To identify current CCG decommissioning activity levels and types	Online survey of CCGs in England
3. To explore the challenges faced by CCGs seeking to carry out decommissioning	Decommissioning narratives gathered through nine interviews with leaders of recent decommissioning projects in England

The first mode of data gathering was in-depth, semi-structured interviews with purposefully sampled individuals from 15 national organisations with a role in shaping decommissioning policy and practice. Organisations were identified through the literature synthesis, as well as through desktop searching and nominations from a project advisory group. The identified organisations included NHS membership and/or representative bodies, national regulatory and governance bodies for the health and social care system, scrutiny bodies, and policy and clinical advisory organisations. The organisations were approached using existing research team networks and asked to nominate an appropriate individual(s) for interview, or specific individuals were nominated by the project advisory group. Where initial nominated individuals were unable to take part we asked for alternative suggestions. Adopting this snowballing approach, all fifteen organisations identified agreed to take part. The following organisations were interviewed:

- 1. NHS Clinical Commissioners
- 2. NHS England Commissioning Development Directorate
- 3. NHS Specialised Commissioning Area team
- 4. National Institute for Health and Care Excellence (NICE)
- 5. NHS Improving Quality
- 6. Independent Reconfiguration Panel
- 7. National Clinical Advisory Team
- 8. NHS Confederation
- 9. NHS Quality Board
- 10. NHS Alliance
- 11. Local Government Association
- 12. Monitor
- 13. Care Quality Commission
- 14. HealthWatch England
- 15. Local Overview and Scrutiny Committee (Health)

Interviews were conducted by telephone using a semi-structured interview guide and the majority were audio-recorded. One organisation provided a response to the questions by email. Interviews focused on organisational views and experiences of factors affecting the process and outcomes of

decommissioning decisions. They also included questions on implementation issues and challenges for CCGs and commissioners, and a request for best practice recommendations in relation to decommissioning. The interviews also provided information concerning roles and responsibilities of organisations within the restructured English health care system in relation to decommissioning, and the national and local governance of decommissioning processes. The interviews, along with the review of existing literature and Delphi study, helped to sensitise the researchers to the main issues facing CCGs and also helped inform the focus of the questions in the CCG survey.

The second part of the fieldwork was a national online survey of CCGs in England. The purpose of the survey was to explore current practice in relation to the level, scope and outcomes of decommissioning activities. All 211 CCGs in England were invited to take part in the survey between February and May 2014. A list of contacts was compiled via a central Department of Health website. CCG Chief Officers were invited to take part in the survey via an email which included a link to the online survey. This email was, where necessary, followed up with a telephone call and second email to increase the response rate, and hard copies of the survey were also offered as an alternative to CCGs and mailed where this was requested. Survey questions focused on the extent and range of decommissioning activity, drivers and intended outcomes, and factors affecting the implementation and outcome of decommissioning activities. The survey included sixteen closed and six open questions generating both quantitative and qualitative data. The survey was designed using SurveyMonkey and was piloted with local CCG representatives identified through networks of the project team. A total of 56 CCGs completed the survey (27% response rate), which is comparable to other national surveys of CCGs undertaken in the same period (e.g. NHS Confederation, 2014). Feedback from potential respondents indicated that lack of time and capacity was the primary reason for non-participation. The sample of responding CCGs includes a slight over-representation of Midlands CCGs (reflecting the location of the lead research institution); there is also a potential for self-selection bias with those CCGs that are engaged in decommissioning activities being more inclined to respond. However the sample is otherwise typical in terms of size, rural-urban ratio, and performance against financial targets, and it is possible to extrapolate some general observations about CCG activity.

The third fieldwork component involved nine decommissioning 'vignettes' collected via semistructured interviews with individuals that had led recent decommissioning projects. These retrospective vignettes explored, in detail, decommissioning processes and experiences across a range of service types and interventions, at different levels of scale and scope. Interviewees included CCG commissioners, local government leaders and senior NHS clinicians. Interviewees were again identified through a scan of the published grey and academic literature on decommissioning, through nominations from the project advisory group, and from the survey, where respondents indicated they would be willing to be interviewed about their responses. The purpose of the vignettes was primarily to understand the factors that either hinder or help the decommissioning process and the personal experience of negotiating these either successfully or otherwise. A summary of the vignettes is included in Table 2 below.

	Vignette	Interviewee	Factors that helped or hindered the process	Outcome(s)
1.	Closure and relocation of walk-in centres to emergency department	Healthcare review project lead (PCT)	Early consultation with clinicians and staff revealed a majority decision to relocate one walk- in-centre to the A&E department and close the remaining centre. Backlash from patients, the public, local elected politicians and also a small number of secondary care clinicians resulted in a review of the decision by the local OSC, and subsequently the Secretary of State for Health and national IRP.	The decision was upheld. Continuous clinical backing and leadership were considered to be important for successful implementation of the decision.
2.	Attempt to remove and replace a drug for sensory conditions from a formulary	Public health Specialist	Legal and licensing challenges from the provider and regulator, and the longevity of research trials, means that attempts to replace the drug were unsuccessful.	This resulted in tensions for health care commissioners who perceived that the current treatment option consumed a disproportionate amount of resources.
3.	Attempt to decommission alternative therapies (homeopathy) provided by an acute trust	Commissioning Manager (CCG)	Difficulties in presenting a 'united front' between commissioners, and the reluctance of commissioners to take the matter to arbitration mean attempts to relocate from the acute provider were unsuccessful.	Three years had passed at the time of interview and the trust continued to invoice the CCG for the service, claiming it hadn't been appropriately 'repatriated' out of general practice and they were still receiving GP-referrals (this was contested by the interviewee).
4.	Attempt to relocate	Commissioning	Lack of secondary care clinical engagement and	Attempts to remove the service from the

	anticoagulation services from acute to community settings	manager (CCG)	support, clarity regarding patient pathway, and inadequate project management of the decommissioning process mean that anti- coagulation services continued to be provided by the acute trust, as well as a newly commissioned primary care service.	local hospital were unsuccessful and the CCG continued to pay for the anti- coagulation services in addition to its new primary care service.
5.	Planned care home closures by a County Council Adult Social Services department	Programme manager	Planned timescales, communication with residents and their families, engaging the support circle of care staff and medical professionals, and having 'supportive politicians', were cited as key factors in successful implementation of the decision.	Homes were closed one by one over a period of 4 years to allow the market to respond to the demand for alternative beds. Each home took approximately nine months to close. Direct data on the outcomes for residents was not collected.
6.	Nationally instigated reconfiguration of children's health care services (paediatrics, neonatal services and obstetrics)	Clinical lead for one strand of the reconfiguration	Following two government interventions in the process, eventual success in implementation was considered to be due to an inclusive, generously funded approach with genuine (rather than belated and constrained) public consultation.	Some of the intended reinvestment in community services was not as successful as planned and attendance at A&E did not reduce as anticipated.
7.	Transfer of chronic pain management service from acute to community setting	CCG Accountable Officer	Clinicians, patient groups and commissioners were consulted on the new model, specification and referral pathway for the service, which was issued to the Community Trust following a tender process.	The experience of new patients was reported to be positive. However existing patient views were reported to be largely negative and existing patients have struggled to adjust to the new model.
8.	Attempted reconfiguration of local maternity services by a CCG	Programme Lead (CCG)	Public consultation and media engagement revealed concern among patients about travel time and distances to access services, in addition the existing in-patient post-natal service was	At the time of interview alternative ways to improve services were being considered.

		highly valued.	
9. Recommission of a nonemergency patient transport service from multiple to a single preferred provider	CCG Accountable Officer	Inaccurate data regarding patient use and challenges from existing providers in the initial tender process resulted in a re-tender of the transport service, which was eventually awarded to a single preferred provider. The CCG also clarified the conditions and eligibility of patient use of the service.	Patient experience was reported to be unaffected by the changes to the service and in some cases was reported to have improved.

Survey data were analysed using SPSS and generated descriptive statistics about the extent and nature of decommissioning among CCGs. Findings from the policy landscape interviews, the vignettes and qualitative data provided by survey participants were analysed using NVivo software. Key themes were identified by the whole research team within the over-arching structure provided by the research themes would be identified during coding. Coding of data was then carried out separately by two members of the research team, who met to share and discuss these themes and further refine the codes. These were then used to interpret the data. Coded qualitative data and survey data were then entered into a spreadsheet matrix organised according to the research questions, in order to elucidate and further analyse key findings around the scope of decommissioning as well as the experiences of those implementing decommissioning processes (Johnstone, 2004). We sought and obtained ethical approval from the University of Birmingham ethics committee for all aspects of the study (ERN_13-0172).

Findings

Four over-arching themes were identified regarding the experiences of CCGs in responding to the decommissioning challenge: i) national and local relationships; ii) issues of organisational capacity; iii) extent and nature of decommissioning undertaken; and iv) intended outcomes of decommissioning projects. We present and discuss each of these themes in turn below, drawing on findings from across the decommissioning policy landscape interviews, the CCG survey, and decommissioning vignettes.

National - local relationships

The policy landscape interviews revealed that at the time of research there was a range of national bodies with responsibilities in relation to decommissioning. However, these national roles and responsibilities were apparently not 'joined-up' or mutually informed, and not all interviewees indicated a grasp of the remit of the other bodies in relation to decommissioning. Across the bodies, there was very little in the way of specific resources or good practice guidance for commissioners and decommissioning and service change. Decommissioning was often considered part of the commissioning function rather than a policy area in its own right. Many of the national bodies included within the policy landscape review, with the exception of one (NICE), were not providing active support for locally-led decommissioning. Others had a responsibility to intervene on a case-by-case basis, for example in a review role as in the case of scrutiny bodies. In addition, the national context was highly fluid during the lifetime of the study with some of the bodies expected to be either merged or discontinued. Nevertheless our policy landscape interviews and vignettes suggested that as a result of constrained public finances and national ambitions regarding reconfiguration of NHS services, decommissioning was expected to become more common and comprise an increasing proportion of CCG activity:

I think there's a particularly kind of difficult environment with finances at the minute, and then I think the other high level thing which potentially will mean more decommissioning is the national strategy to try and ensure that there is this more concentration of specialist expertise in specialist centres, so I think those are the big ticket issues that are on our horizon, or very imminent (Policy landscape interview 7)

I think a lot of the strategic direction of the NHS is very much, it will require services to be decommissioned, you know everything that NHS England talks about in terms of its strategy

around, I don't know, high quality urgent emergency care, seven day services, wider primary care, integrated care, productive elective care, all that requires an element of service change and as a result some kind of decommissioning, so presumably this will only become more important. (Policy landscape interview 8)

the nature of NHS finance assumptions means the CCG needs to agree bold and ambitious change programmes into the future' (Survey respondent 18)

In determining decommissioning activity to be part of the overall strategic commissioning process, interviewees in the vignettes noted the time required by CCGs to identify, interpret, 'keep up with' and put into practice national directives, guidance and policy ambitions, and balance these with locally determined priorities and dynamics. Selectivity appeared to be often practiced by CCGs:

ultimately I think that comes down to the root of it...In all the guidance it's aimed at individual patient treatment decisions including for example what NICE do in the absence of the bigger picture on what that means for all the other patients across the healthcare community. And it's only the commissioners that are thinking about all the other services they've got to try and commission and have worked out therefore that means there's less money to spend on other people over here [Vignette 2]

Participants also insisted upon the importance of CCGs being able to shape local service delivery according to local need, although some were ambivalent about how far the system would facilitate locally driven decision-making:

I think one of the key things which may or may not come out is that it's not a level playing field, in the sense that the government has such an influence, you know, and they set the rules and the right hand and the left hand are doing opposite things, you know, they want the local population to make decisions but they don't, you know, they want to interfere nationally (Policy landscape interview 3)

Our vignettes revealed that in the absence of further national precedent and guidance, CCGs appeared to rely on contractual mechanisms, formularies, and consultation processes with stakeholders to implement decommissioning decisions. These varied in their success and were dependent on local context. For example, it appeared that contractual mechanisms could be particularly effective for negotiating changes to services with independent providers, as in the case of vignette 9 (see table 2 above) where non-emergency patient transport was re-commissioned at the end of the existing provider's contract. However, contractual mechanisms were less successful in vignettes 3 and 4 (regarding the attempted decommissioning of some therapies and anti-coagulation services) where patient pathways were heavily entrenched with the provider and the CCG was reliant on the provider for the majority of acute care provision locally, influencing negotiations. Consultation processes were viewed as important for securing buy-in to the decision to close care homes and successfully relocate residents in vignette 5, but proved less successful in vignette 8 regarding the attempted reorganisation maternity services, and plans were abandoned. Vignette 2 reveals how unsuccessful attempts to replace a drug to treat sensory conditions with an effective, but less expensive, alternative within a formulary resulted in tensions between health care commissioners and providers, where commissioners perceived that the existing treatment option consumed a disproportionate amount of resources.

Organisational capacity

Some interviewees expressed the view that decommissioning had the potential to help achieve transformational service change, but in general CCGs and commissioners approached decommissioning with caution and in an incremental fashion. Whilst fears about staff hostility and patient and public negativity were cited, capacity (dedicated personnel and staff time) and resources to manage large scale change processes also appeared to be significant factors that shaped CCGs' approach to decommissioning. Survey data suggested that shortages of human and financial resources were considered to be a bigger hindrance than shortages of the necessary skills for decommissioning. Only a small majority of responding CCGs (51%) agreed or strongly agreed that they had sufficient capacity (dedicated time and personnel) and 54% that they had sufficient financial resources to undertake decommissioning in our survey, whilst a larger majority (78%) agreed that they had the necessary capabilities (staff skills, expertise and authority).

Our vignettes revealed that CCGs' ability to manage change was viewed as more likely to occur where they were tackling discrete services or interventions as part of a wider plan for local service delivery, providing that such programmes did not destabilise treatment pathways for patients (as in the case for example of vignette 9 regarding the successful recommissioning of nonemergency patient transport). More ambitious programmes of reorganisation were seen as requiring greater coordination and leadership to work through the challenges involved in working across multiple organisations (as in the case of vignettes 6 and 8 regarding the reconfiguration of Children's health care and maternity services). However, there was a feeling that these programmes of change promised greater improvements for patients and service sustainability in the longer-term. Interviews and open comments provided by the survey respondents indicated that CCG organisational capacity and capability to undertake decommissioning is likely to be extremely variable overall:

[practice] is really patchy. And it's not surprising. [CCGs] are new organisations...in some areas CCGs are making really important strides and actually they have found a great deal of common purpose and common ground with chairs of Health and Wellbeing Board for example. But in others they are still getting to grips with the new health landscape in a very trying financial environment (Policy landscape interview 10)

I think there are a lot of people whose posts are at risk so they are not going to be fully focussed... To start big service change you need a consistent team with consistent clinical leaders...The infrastructure is not there yet to support the significant change which needs to be made. You need the horse before the cart (Vignette 1)

you do need one or two key people, which we lost this time, three of them who'd definitely been there for 10 years, took away a huge amount of knowledge... that actually is a negative (Policy landscape interview 6)

Loss of 'organisational memory', expertise and staff turnover as a result of the 2012 restructuring that led to the formation of CCGs were key issues highlighted in the policy landscape interviews and vignettes. In some areas Commissioning Support Units (CSUs) had taken on key roles in supporting the commissioning function of CCGs at the regional and sub-regional level, and our survey revealed that 44% of CCGs in our sample had accessed CSUs when undertaking decommissioning.

their [CCGs] head space is really, really challenged, they are spending so much of their time servicing the day to day demands of operations...so they are really relying on their CSU a lot

to alleviate pressure, CSUs are being relied a lot to alleviate pressure points in the system (Policy landscape interview 3)

Open comments provided by survey respondents and analysis of the interview data revealed that CSUs were approached for assistance with intelligence on the quality and value for money of providers, public health and needs assessment advice, undertaking consultation and engagement activity with patients and the public, analysing patient experience data, and support with modelling and planning future care. Support with managing contractual and invoicing arrangements during times of service change and transition were also expected to be key functions of CSUs. However, some interviewees and survey respondents expressed concern that CSUs themselves were wrestling with their role in the new system, and the precise opportunities for support with decommissioning activities were still unfolding:

The lack of capacity/resources relates largely to CSUs. They have spent so much time reacting to changes relating to their own future rather than developing their own expertise (Survey respondent 53)

Extent and nature of decommissioning

Notwithstanding these issues, a high number of CCGs reported experiences of decommissioning in our survey. Seventy-seven per cent of the respondents had decommissioning activities planned, almost two thirds (67%) were in the process of implementing some decommissioning, and over half (55%) had already completed some decommissioning (see Table 3). The total numbers of reported decommissioning projects planned further suggested levels of decommissioning activity were expected to be high in the future amongst the CCGs in our sample (Table 3).

TABLE 3

	Q2.1 To my knowledge there are decommissioning activities in my area that are:	Q2.2 Total number of decommissioning projects reported:
Planned	77%	91
Being implemented	67%	50
Completed*	55%	35

*Completed means fully implemented

The types of decommissioning reported by CCGs in the survey together with the policy landscape interviews and our vignettes suggest that decommissioning activity was concentrated around service changes and reconfiguration of services, particularly between acute and primary care:

There are different levels of decommissioning...frequently you will decommission on the back of a service review or a strategic direction which says we need less services or we need a reconfiguration of services therefore you will want to potentially decommission from certain

places and re-commission so I suppose that's an area of decommission[ing] where you want to change the shape of it rather than decommission it altogether (Policy landscape interview 7)

The most common type of decommissioning activity reported by CCGs in the survey was relocation or replacement of a service from an acute to a community setting. The second most common type of activity related to the removal or replacement of a service as part of a reconfiguration of services, and the third most common activity was the planned closure of a service (Table 4):

TABLE 4

Q2.3 Please state the number of each of the following types of decommissioning projects you are aware of:	Frequency	% of total	
Relocation/replacement of a service from an acute to a community setting	49	28	
Relocation or replacement of a service as part of reconfiguration	44	25	
Closure of a service	25	14	
Removal or replacement of a treatment from a formulary or pathway	20	12	
Partial closure of a service	15	9	
Closure of an acute healthcare organisation	6	3	
Partial closure of a primary healthcare organisation	4	2	
Partial closure of an acute healthcare organisation	2	1	
Closure of a primary healthcare organisation	2	1	
Other	7	4	

Open comments provided by survey participants suggested that CCGs were aiming to invest more in primary and community care, and provide services closer to home for patients and the public:

part of our 5 year plan is to shrink back the acute sector and to redesign and re-provide within primary and community care where appropriate (Survey respondent 38)

The integration agenda means a shift in resource from hospital to community and primary care (Survey respondent 10)

mostly changing care pathways and setting up intermediary services in the community e.g. cardiology, dermatology, MSK [musculoskeletal] (Survey respondent 43)

Further examples of shifts in provision between acute and primary care were illustrated in vignettes 4 and 7 regarding the relocation of anticoagulation and pain management services from hospital to community settings. Nationally driven but locally led reconfigurations of services meanwhile featured in vignettes 6 and 8 concerning the reorganisation of Children's health care (paediatrics, neonatal services and obstetrics) and maternity services. Probing further, our vignettes revealed that although activity was focused on reorganisation, the precise nature of reconfiguration and service change may mean that some specific parts of services may nevertheless experience a closure or loss in terms of resources and staffing, as in for example the consolidation of Children's health care services into fewer units (vignette 6) and the closure and relocation of Walk-in Centres to acute settings (vignette 1). Other types of decommissioning reported by CCGs in the survey included decommissioning services and recommissioning them to alternative providers, and rationing access to particular services and treatments. This latter type of decommissioning activity featured in vignette 9 concerning the

recommissioning and review of patient use of nonemergency transport, and in vignette 7 where referrals for patients to chronic pain management services were reviewed.

Only three CCGs in our survey reported that planned decommissioning activities had been discontinued. Activities reported to be discontinued included one partial closure of a primary health care organisation, two relocation/replacements of a service as part of a reconfiguration, and one removal/replacement of a treatment from a formulary or patient pathway. Reported reasons for discontinuation included:

lack of organisational appetite to disinvest in a service delivered by member practices as this may lead to disengagement (Survey respondent 35)

clinical and patient views in engagement process (Survey respondent 48)

on basis of evidence base (Survey respondent 47)

awaiting impact of new primary care contract - was decommissioning a local enhanced service (Survey respondent 29)

It is of note that the reasons reported for discontinuation reflected relational and political factors, rather than organisational issues. Vignettes 3, 4 and 8 (regarding attempted removal of alternative therapies, anti-coagulation services and the reconfiguration of maternity services) shed further light on these aspects, reporting that lack of united clinical and commissioner backing for plans and patient/public support prevented the implementation of decisions to decommission services.

Intended outcomes

Our survey results indicate that the most common intended outcome of decommissioning was improved cost effectiveness, reported by 38% of CCGs. The second most common was improved patient experience, and the third most common were improved clinical effectiveness and greater alignment with strategic priorities, both reported equally by 30% of CCGs (Table 5):

TABLE 5

Q3.3 Intended outcomes of decommissioning activities:	Frequency	% of total
Improved cost effectiveness	21	38
Improved patient experience	20	36
Improved clinical effectiveness	17	31
Greater alignment with strategic priorities	17	31
Improved access to services	14	26
Cost/budgetary savings	13	24
Improved patient safety	10	18
Reduced inequalities	9	16
Improved population health/wellbeing	6	11
Other	2	4

Our survey found that 38% CCGs agreed and 19% strongly agreed that completed decommissioning projects had achieved their intended outcomes overall, but over a third (38%) of CCGs reported that it was too early to tell. Only a small number (5%) strongly disagreed that completed decommissioning activities had overall achieved their intended outcome. The high number of CCGs reporting it was too early to tell may be due to the timing of the survey as many decommissioning activities may have only recently been completed, and therefore outcomes were not yet known; this is particularly likely given the recent formation of CCGs and that only 55% of total respondents reported they had fully implemented decommissioning activities overall.

Open comments in the survey and interview data meanwhile elaborated further on some of the difficulties of ascertaining the outcomes of decommissioning activities. Survey respondents indicated that actual outcomes and impacts were often experienced subjectively and varied according to people's position in the health care system:

There have been positives and negatives. From a clinical safety perspective and in evaluating clinical and performance outcomes these have either improved or not been adversely affected. From a public perspective, some people have to travel further so this could be classed as a negative (Survey respondent 26)

Early feedback indicates that new patients are very happy with the service; existing patients who had a different pathway before, feedback is varied (Survey respondent 27)

This issue was clearly demonstrated in our vignettes. In vignette 7 for example, existing patients using the service (primarily injections for chronic pain relief carried out in acute settings) reportedly struggled to adapt to the new arrangements which involved a review of acute referrals, training on self-management and coping strategies for patients, psychology, occupational therapy and physiotherapy services. New patients by contrast reported high satisfaction with the services, suggesting that relative expectations shape satisfaction. Different stakeholders' perspectives on the relative success of decommissioning decisions and their impacts were also rarely reported as aligned. For example, vignettes 1, 6 and 8 (regarding Walk-in centre closures, reorganisation of Children's health and maternity services) experienced strong patient and public protest to changes, and in the case of 1 and 6, decisions to decommission services underwent judicial review before being implemented (albeit with some changes). Furthermore our vignettes suggested that, where evaluated, intended outcomes were rarely wholly realised. Vignette 6 for example indicated that whilst services within the consolidated larger units were reported to be performing well, some of the intended reinvestment in community services did not materialise and attendance at A&E did not reduce as anticipated as a result of the reorganisation. The policy landscape interviews meanwhile suggested that some of the challenges in measuring outcomes of decommissioning related to lack of CCG capacity and even willingness to collect and analyse data, differences in reporting systems between providers, and perceived longevity in impacts being realised:

Rarely do commissioners and managers and people who change services answer that question: where is the evidence for what you're doing, those outcomes... I'm sorry to say it's not only they don't want to know, but it's also timescales and feeling that sort of , well hang on, you know, it's all going to take an awful long time doing (Policy landscape interview 3)

I think there's a huge challenge on CCGs and area teams or those that are leading the decommissioning to sort of actually do the review of it afterwards because I think a lot of

attention and time and resource is put into the actual decision making and then the doing of it, but actually it's the 'after', you know? (Policy landscape interview 12)

Discussion

The study findings revealed important insights with regards our three research aims and we report against each of these in turn.

Wider health policy context and influence on decommissioning

Our interviews with national bodies suggest that whilst there is some assistance for CCGs in carrying out their work, very little of this is tailored specifically to meeting the challenges of decommissioning. What's more, survey responses and vignette accounts both indicate a perceived lack of guidance to support decision making and difficulties deriving from NHS restructuring and associated staff turnover and loss of expertise. Our findings indicated a role for CSUs in supporting CCGs with aspects of decommissioning, particularly engagement activities, data analysis and contract management. However responses suggested that CSUs may also be busy reconciling their role in the re-structured system and alongside new place-based arrangements for inter-organisational working through STPs, it is difficult to draw further conclusions about the interactions between CCGs and CSUs in decommissioning processes. The wider context of austerity was a clear imperative to decommissioning for the respondents in our sample, however findings appeared to suggest the national political context could also, paradoxically, inhibit progress as pressure for efficiencies could impede the dedication of resources and personnel to expensive implementation processes. To compound this, the mechanisms and levers for implementation of the decommissioning components of service changes appeared to be somewhat nascent and vignettes suggested they could be subject to challenge by various stakeholders.

Current activity and experience of decommissioning among CCGs

Although previous research has suggested that decommissioning at the local level of the NHS is likely to be rare (c.f. Daniels et al, 2013), our sample of CCGs revealed notably higher levels of activity and more ambitious plans. Our study would therefore appear to suggest that (planned) changes to services may be both more prevalent and at a larger scale than previously thought and that financial pressures are among the key factors currently driving this change. Reconfigurations of services involving service removal, relocation or replacement between acute and primary care were common in our sample. Our vignettes indicate that such complex programmes of reorganisation require careful planning, coordination, and strong leadership, but that these may hampered by wider issues of organisational capacity (dedicated personnel and time) to project-manage decommissioning, fears of destabilisation, and lack of cooperation of stakeholders in the wider health economy. Furthermore our survey responses and vignettes suggest that changes to or closure of discrete services and interventions, while seemingly less complex, can also suffer from political and relational counterforces and inertia as a result of entrenched local systems. Given these findings, progress with planned decommissioning activity is likely to vary according to local context.

Challenges of decommissioning

Taken together the survey responses and vignettes draw attention to a number of issues pertinent to the implementation of decommissioning policies. The vignettes demonstrate the importance of

engagement with patient groups and the wider public if ambitious decommissioning plans are to be implemented, as well as backing from clinical leaders. Our sample also contains an example (vignette 8) of plans being abandoned following engagement activities. These examples further pointed to the need to have supporting clinical and patient experience data, in addition to evidence about costeffectiveness, in developing the case for decommissioning of services; however, overall, our survey responses and vignettes raised questions about the balance of evidence used to inform decisions about service changes and their intended outcomes. Our findings further indicate some of the challenges in evaluating the impacts of decommissioning, including (political) appetite, longevity of implementation, and organisational processes and systems for data collection and analysis. These issues, as well as the varying perceptions and interests of constituent stakeholders in a local health system, point to a lack of clarity around what 'success' looks like in the context of a decommissioning process. Taking these factors into account, and the turbulent environment that CCGs as relatively new organisations are operating in, many of the challenges facing health commissioners discussed earlier in the paper: securing clinical and public engagement, weighing evidence, balancing cooperation and competition between providers, and measuring outcomes – appear to be amplified in the process of decommissioning.

Conclusion

Given the wider health policy context, it is perhaps unsurprising that decommissioning presented considerable challenges to the participants in our study. Whether undertaking relatively modest attempts to withdraw treatments, or more ambitious scaling back and reconfiguration of services, the findings attest to the political and logistical obstacles encountered. The study suggests that those seeking to embark upon programmes of service change involving replacement and removal of health care services currently have little by way of direct prescription or guidance to go on. Furthermore, our research suggests that decommissioning is likely to be driven, at least in part, by the imperative to save money, and this creates political risks given the high societal value placed on a universal health care provided free at the point of delivery. This risk is increased where the outcomes of decommissioning programmes and in particular the impact on patient equity remain unclear. There is a need for in-depth qualitative research into the relational and political dimensions of decommissioning in general, and longitudinal investigation of specific decommissioning activities involving wider service withdrawal, closures or reorganisation and their impacts for patient populations, at different levels. Furthermore the findings we have presented here reflect something of a management bias, drawing disproportionately as they do on views and experiences of health system commissioners and leaders. Investigation of the views and experiences of patients, their carers and the wider public, of both the process and outcome of decommissioning decisions would go some way to improving our understanding of the challenges of decommissioning. Perhaps for these reasons successive UK (or English) governments engaged in welfare retrenchment have conspicuously either exempted health care or else devolved and delegated responsibility for it. However, without political and financial support, it is difficult to see how local decision makers will be able to navigate this contested terrain to greater effect than has been achieved in the past or elsewhere.

References

Abbott,S., Procter,S. and Iacovou, N. (2009), 'NHS purchaser/provider relationships in England and Wales: the view from primary care', *Social Policy and Administration*, 43(1), 1–14.

Alderwick, H., Dunn, P., McKenna, H., Walsh, N., Ham, C. (2016) Sustainability and transformation plans in the NHS, How are they being developed in practice? London: Kings Fund

Bate, A.,Donaldson,C. andMurtagh,M. J. (2007), 'Managing to manage healthcare resources in the English NHS? What can health economics teach? What can health economics learn?' *Health Policy*, 84(2–3), 249–61.

Lord Carter of Coles (2016) *Operational productivity and performance in English NHS acute hospitals: Unwarranted variations*,

https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/499229/Operational_pr_ oductivity_A.pdf (accessed 20/04/2017)

Checkland, K., Coleman, A., Harrison, S., and Hiroeh, U. (2009) "'We can't get anything done because...': making sense of 'barriers' to Practice-based Commissioning" *Journal of Health Services Research and Policy*, 14(1), 20-26.

Checkland, K., Harrison, S., Snow, S., McDermott, I. and Coleman, A. (2012) "Commissioning in the English National Health Service: What's the Problem?" *Journal of Social Policy*, 41(3), 533–550

Checkland K., McDermott, I., Coleman, A. Perkins, N., (2015) "Complexity in the new NHS: longitudinal case studies of CCGs in England" *British Medical Journal* doi:10.1136/bmjopen-2015-010199

Creswell, J.W. and Clark, V. L.P. (2011), *Designing and conducting mixed methods research*, London: Sage.

Daniels T, Williams I, Robinson S. & Spence K. (2013), "Tackling disinvestment in health care services: the views of resource allocators in the English NHS" *Journal of health organization and management*; 28-27(6), 762-80.

Department of Health (2010), *Equity and Excellence: Liberating the NHS*, London: The Stationary Office.

Edwards, N. (2016) 'What do we know about STPs so far?'. *Nuffield Trust comment*, 25 November 2016. <u>https://www.nuffieldtrust.org.uk/news-item/what-do-we-know-about-stps-so-far</u> (accessed 20/04/17)

Greenhalgh, T., Howick, J., Maskrey, N. (2014), "Evidence based medicine: a movement in crisis?" *British Medical Journal* 348, g3725.

Health Select Committee (2010), *Commissioning, House of Commons Health Committee* 4th Report of Session 2009–2010, London: The Stationery Office.

Health Select Committee (2011), Commissioning: Further Issues, London: The Stationery Office.

HM Treasury (2016), *Autumn Statement 2016* <u>https://www.gov.uk/government/publications/autumn-statement-2016-documents</u> (accessed 20/04/2017)

HM Treasury (2017), *Spring Budget 2017* <u>https://www.gov.uk/government/publications/spring-budget-2017-documents</u> (accessed 20/04/2017)

Hurley, R. (2014) "Can doctors reduce harmful medical overuse worldwide?" *British Medical Journal*, 349, d4289.

Johnstone, P.L. (2004), "Mixed Methods, Mixed Methodology Health Services Research in Practice" *Qualitative Health Research*, 14(2), 259-271.

Klein, R. (2013), The New Politics of the NHS, (Seventh edition), London: Radcliffe Publishing.

Lafond, S., Charlesworth, A., Roberts, A. (2016), *A perfect storm: an impossible climate for NHS providers' finances? An analysis of NHS finances and factors associated with financial performance* http://www.health.org.uk/publication/perfect-storm-impossible-climate-nhs-providers%E2%80%99-finances (accessed 20/04/2017)

Malhotra, A., Maughan, D., Ansell, J., Lehman, R., Henderson, A., Gray, M., Stephenson, T., and Bailey, S. (2015), "Choosing Wisely in the UK: the Academy of Medical Royal Colleges' initiative to reduce the harms of too much medicine", *British Medical Journal*; 350, h2308

McCafferty, S., Williams, I., Hunter, D., Robinson, S., Donaldson, C., Bate, A. (2012), "Implementing world class commissioning competencies", *Journal of Health Services Research and Policy*, 17(1), 40-48.

McDermott, I., Checkland, K., Coleman, A., Osipovič, D., Petsoulas, C., & Perkins, N. (2017), "Engaging GPs in commissioning: realist evaluation of the early experiences of Clinical Commissioning Groups in the English NHS", *Journal of health services research & policy*, 22(1), 4-11.

Monitor (2013), *Closing the NHS funding gap: how to get better value healthcare for patients*, https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/284044/ClosingTheGa p091013.pdf (accessed 20/04/2017)

NHS Confederation (2014), "Health service is driving change but needs support, survey finds", <u>http://www.nhsconfed.org/news/2014/03/health-service-is-driving-change-but-needs-support-survey-finds</u> (accessed 20/04/2017)

NHS England (2014), *Five Year Forward View* http://www.england.nhs.uk/wp-content/uploads/2014/10/5yfv-web.pdf (accessed 20/04/2017)

Pierson, P. (1994), *Dismantling the welfare state? Reagan, Thatcher, and the Politics of Retrenchment,* Cambridge: Cambridge University Press.

Robert, G., Harlock, J. and Williams, I. (2014), "Disentangling rhetoric and reality: an international Delphi study of factors and processes that facilitate the successful implementation of decisions to decommission healthcare services", *Implementation Science*, 9(1), 123 https://doi.org/10.1186/s13012-014-0123-y.

Robinson, S., Williams, I., Dickinson, H., Freeman, T., & Rumbold, B. (2012), "Priority-setting and rationing in healthcare: evidence from the English experience", *Social Science & Medicine*, 75(12), 2386-2393.

Robinson, S., Glasby, J., & Allen, K. (2013), "'It ain't what you do it's the way that you do it': lessons for health care from decommissioning of older people's services", *Health & social care in the community*, 21(6), 614-622.

Sampson, F., O'Cathain, A., Strong, M., Pickin, M., and Esmonde, L. (2012), "Commissioning processes in primary care trusts: a repeated cross-sectional survey of health care commissioners in England", *Journal of Health Services Research and Policy*, 17(1), 31-39.

Smith, J., Porter, A., Shaw, S., Rosen, R., Blunt, I. and Mays, N. (2013), *Commissioning high quality care for people with long-term conditions*, London: Nuffield Trust.

Wenzl, M., McCuskee, S., & Mossialos, E. (2015), "Commissioning for equity in the NHS: rhetoric and practice", *British medical bulletin*, 115(1), 5-17.

Williams, I., Harlock, J., Robert, G., Mannion, R., Brearley, S., Hall, K. (2017), *Decommissioning health care: identifying best practice through primary and secondary research*. National Institute for Health Research.