

Conscious processing and rowing

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DOI:

[10.1080/1612197X.2021.1891122](https://doi.org/10.1080/1612197X.2021.1891122)

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Document Version

Peer reviewed version

Citation for published version (Harvard):

Sparks, K, Kavussanu, M, Masters, R & Ring, C 2022, 'Conscious processing and rowing: a field study', *International Journal of Sport and Exercise Psychology*, vol. 20, no. 2, pp. 515-531.
<https://doi.org/10.1080/1612197X.2021.1891122>

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Conscious Processing and Rowing: A field Study

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In press: International Journal of Sport and Exercise Psychology

Accepted: 5 February, 2021

Abstract

Objectives: The theory of reinvestment has been used to explain underperformance of motor skills in sport. Our study had three objectives. First, we examined the influence of conscious processing on rowing performance in competitive races. Second, we investigated conscious processing as a function of rowing experience. Finally, we explored whether extreme conscious processing predicted catastrophic skill failure during competitive rowing. Design:

Cross-sectional field study: Participants were observed during a competitive race before completing a multi-measure questionnaire.

Method: Participants were recruited from one of five rowing events held in the English midlands. Rowers (N = 147) were observed racing and then completed measures of movement-specific reinvestment, perceived performance, and demographics. Actual performance was calculated from their race finishing position.

Results: Post-hoc data analysis revealed that Movement Self-Consciousness (MSC) but not Conscious Motor Processing (CMP) was associated with actual race performance. CMP was positively associated with perceived technical performance, whereas MSC was negatively associated with perceived tactical performance. Two rowers who were observed to crab (i.e., choke) during their race reported extreme levels of CMP. Finally, the relationship between conscious processing and performance was not moderated by rowing experience.

Conclusion: Our findings provide broad support for the theory of reinvestment in the rowing context. Poor race outcome was only associated with MSC, suggesting that the pressures of competition, such as social evaluation, impact field performance. Catastrophic performance failure during competition (i.e., crabbing) was linked to extremely high CMP, which may be due to excessive conscious control that CMP evokes, therefore disrupting automatic processes.

1 **Conscious processing and rowing: A field study**

2 Competitive sport creates performance pressure (Baumeister, 1984), especially when
3 there is an emphasis on winning (Elendu & Dennis, 2017). Athletes occasionally succumb to
4 this pressure and “choke”, which describes a significant sudden drop from the athlete’s
5 typical performance level (Baumeister, 1984; Beilock & Gray, 2012; Mesagno & Hill, 2013).
6 Choking is not always a clear cut or an isolated incident; it can reoccur and may negatively
7 impact an athlete’s commitment and career (Hill et al., 2019). For instance, Sally Robbins, a
8 former Australian Olympic rower, stopped rowing during the Olympics and Worlds, costing
9 her crew a medal and arguably her career. Some reports state that it was due to exhaustion,
10 however, this is an antecedent to choking (Hill & Shaw, 2013). Therefore, Sally Robbins may
11 have been exhausted prior to stopping rowing but it is this type of physiological fatigue that
12 can result in an athlete internally focusing on their motor mechanics causing performance to
13 breakdown (Hill & Shaw, 2013). With a view to understanding this phenomenon, the current
14 study was designed to examine the role of trait-like conscious processing during competitive
15 rowing and to determine its association with choking.

16 ***Dispositional reinvestment***

17 Predicting performance is a popular topic, particularly during competition, when
18 performing optimally is key. Personality traits are a major area of interest due to their
19 stability across contexts (Aidman & Schofield, 2004; Laborde et al., 2016). Recently
20 researchers have discovered a number of personality-trait-like individual differences
21 (PTLID), these are traits that do not belong in the main conceptualisation of personality (i.e.,
22 big five) but influence our stress response within the performance environment (Mosley &
23 Laborde, 2015; Laborde & Allen, 2016). Subsequently, traits may be able to determine
24 whether an athlete will choke or not, one of which is reinvestment (Masters & Maxwell,
25 2008).

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Reinvestment was first established as a possible theoretical mechanism to choking under pressure (Masters, 1992; Masters & Maxwell, 2008). The theory proposed that, under pressure, automated skills can be deautomatized (Deikman, 1966) whereby an individual recalls technical know-how (declarative knowledge) of the skill from procedural long-term memory and reinvests (i.e., recalls) that knowledge back into the short-term working memory. This results in the performer having conscious access to their movements which they then try to control using the reinvested declarative knowledge (Masters & Maxwell, 2008). Consciously controlling one's movement execution causes it to revert to an earlier, more cognitive stage of control, which is characterised by inconsistency, instability and inaccuracy (Fitts & Posner, 1967; Masters & Maxwell, 2008).

Nevertheless, Masters et al. (1993) noticed that not every individual performs poorly under pressure and proposed that this variation in performance may be because individuals exhibit a greater or lesser disposition to reinvest (Masters, 1992). Consequently, they developed the Reinvestment Scale to quantify this trait-like individual difference. However, the scale's validity was criticised for being a collection of existing scales that captured a number of different personality characteristics that may predict reinvestment but not actually measure the reinvestment process (Jackson et al., 2006). In order to address these criticisms and the lack of face validity of the original scale two new scales were developed to focus on motor and decision-making skill breakdown under pressure; namely the Movement Specific (Masters et al., 2005) and Decision Specific (Kinrade et al., 2010) Reinvestment Scales. The Movement-Specific Reinvestment Scale (MSRS) (Masters et al., 2005) measures the act of manipulating conscious declarative knowledge to control one's motor mechanics, which consequently disrupts the performers automaticity (Masters & Maxwell, 2008). The scale captures two types of conscious processing related to movement, namely, Conscious Motor

1 Processing (CMP) and Movement Self-Consciousness (MSC). The CMP subscale measures
2 the extent to which an individual tries to consciously control their movements, whereas the
3 MSC subscale measures an individual's concern with their own movement style and making
4 a good impression on others (Malhotra, Poolton, Wilson, Omuro, et al., 2015).

5 The majority of the literature has explored movement-specific conscious processing
6 within a range of pressure manipulations, including time pressures (Malhotra et al., 2012),
7 evaluative contexts (videotaping, audiences) (Klämpfl, Lobinger & Raab, 2013), monetary
8 incentives (Mosley et al., 2017) and simulated competitions. There have been very few
9 studies that have taken advantage of real-life competition, which naturally inflicts pressure on
10 the athlete (Baumeister & Showers, 1986), and measured movement-specific conscious
11 processing in actual match/race performance. Nevertheless, this has consequently led to
12 mixed results concerning whether movement-specific conscious processing, as reflected by
13 the MSRS, disrupts performance (see Table S1, Supplementary Material). Some laboratory
14 studies have reported that individuals with high MSRS scores exhibit poor performance
15 under pressure compared to those with low scores (e.g., Malhotra et al., 2012; Orn, 2017).
16 For example, Orn (2017) reported that participants with higher MSRS scores had poorer
17 basketball free throw performance and greater kinematic variability compared to those with
18 lower MSRS scores. In contrast, other laboratory-based studies found no association between
19 MSRS scores and performance on a variety of tasks, including dart throwing (Mosley et al.,
20 2017) and golf putting (Malhotra, Poolton, Wilson, Uiga, et al., 2015). Mixed findings have
21 also been reported in non-experimental field-based studies. For instance, MSRS scores
22 discriminated between yip-afflicted (chokers) and non yip-afflicted expert baseball players in
23 a non-experimental causal-comparative study (Gutierrez, 2018), whereas in two observational
24 field-based studies, scores were not associated with the number of successful basketball free-

1 throws (Geukes et al., 2017) or netball passing accuracy (Jackson et al., 2013) during
2 competition.

3 The mixed findings may be due to a number of methodological factors (see Table S1,
4 Supplementary Material). First, participants need to have sufficient declarative knowledge
5 accumulated to be able to reinvest (Masters & Maxwell, 2008). Mosley et al.'s (2017) dart
6 throwing and Malhotra, Poolton, Wilson, Uiga, et al.'s (2015) golf-putting studies tested
7 complete novices who did not have sufficient declarative knowledge to reinvest under
8 pressure. This underscores the importance of sport experience in relation to conscious
9 processing. Second, most MSRS research has been laboratory-based, and, therefore, the
10 pressure manipulation may not have been potent enough to activate the performers'
11 disposition to reinvest (Hodges & Williams, 2012; Malhotra, Poolton, Wilson, Uiga, et al.,
12 2015; Mosley et al., 2017). Lastly, although field-based studies have been conducted, the
13 majority have used self-reports of choking incidents (Gutierrez, 2018) or likelihood to choke
14 (Iwatsuki et al., 2018), which may have suffered from self-serving bias. Furthermore, the
15 field-studies that have used real performance data have focused on one specific skill or part
16 of the game rather than the whole performance (Geukes et al., 2017; Jackson et al., 2013).
17 Although they may be important skills, such as free-throw performance in basketball, the
18 athletes may have still reinvested or choked in other aspects of the game which have not been
19 recorded (Geukes et al., 2017; Jackson et al., 2013). Additionally, the scale may not be suited
20 to the type and nature of the skill investigated. For instance, Jackson et al. (2013) examined
21 netball passing accuracy, which is predominantly a tactical and decision-making task rather
22 than strictly a motor task. This may explain why the DSRS predicted and the MSRS failed to
23 predict passing performance under pressure. Finally, most MSRS research has been
24 laboratory-based, and, therefore, the pressure manipulation may not have been potent enough

1 to activate the performers' disposition to reinvest (Hodges & Williams, 2012; Malhotra,
2 Poolton, Wilson, Uiga, et al., 2015; Mosley et al., 2017).

3 ***Differential effects of CMP and MSC – Trait-Activation***

4 Recently, the two dimensions of MSRS – CMP and MSC – have been found to
5 demonstrate context-dependent influences on performance. For example, in a time-pressured
6 setting, CMP was found to slow laparoscopic task completion but MSC had no effect
7 (Malhotra et al., 2014). In comparison, in a competitive environment, MSC but not CMP,
8 was associated with perceived choking likelihood in athletes from multiple sports (Iwatsuki
9 et al., 2018; Iwatsuki & Wright, 2016). These results may be in line with trait-activation
10 theory, this theory extends from the interactionist perspective whereby the interaction
11 between the person-situation determines the individual's behaviour (Geukes et al., 2013; Tett
12 & Guterman, 2000). The trait-activation theory predicts that only traits that are relevant to the
13 specific contextual cues will be switched on (Geukes et al., 2013). Geukes et al. (2013)
14 explored this perspective in relation to the activation of self-focus and self-presentation traits
15 under private, mixed and public pressure in handball players. Self-focus traits are concerned
16 with an individual's tendency to exhibit inward attention such as private self-consciousness.
17 Whilst, self-presentational traits are those that are concerned with the awareness of being
18 evaluated or observed by others such as public self-consciousness. Geukes et al. (2013)
19 supported trait-activation theory, with public self-consciousness predicting performance
20 under public and mixed pressure, whilst private self-consciousness only predicted
21 performance under private pressure. In relation to the differential results for MSC and CMP
22 described in Malhotra et al. (2014) and Iwatsuki et al. (2018) study, this may be due to the
23 different situational cues in each context. MSC exhibits similar characteristics to a self-
24 presentational trait, as it reflects a consciousness to others evaluating their movement, on the
25 other hand, CMP, is similar to a self-focus trait, as it reflects an internal conscious control of

1 their motor processes. Consequently, Iwatsuki et al. (2018) measures CMP and MSC in
2 relation to the competitive environment that has the presence of audience members and
3 opponents; therefore, it makes sense that this evokes MSC over CMP. Meanwhile, Malhotra
4 et al. (2014) measures these conscious processes in relation to performance in a time-
5 pressured condition with no audience, similar to the private pressure, therefore the activation
6 of CMP over MSC follows.

7 Meanwhile, when the trait-activation theory is investigated in relation to overall
8 movement reinvestment in basketball players, free-throw performance in actual matches was
9 not associated with MSRS (Geukes et al., 2017). It was concluded that this was due to the
10 basketball matches being public high pressure due to the audience presence and the authors
11 described reinvestment as a self-focus trait. However, as described before, MSC, is
12 concerned with self-presentational concerns, therefore if the MSRS dimensions had been
13 investigated separately rather than averaged into a single MSRS score, MSC may have
14 demonstrated an association with performance. Consequently, the two dimensions of MSRS
15 should be investigated separately.

16 ***Differential effects of CMP and MSC – experience dependent***

17 Similarly, CMP and MSC have demonstrated differential influences on performance
18 depending on the skill-level or experience of the performer. Gallicchio et al. (2016) found
19 that putting-specific CMP was lower in expert compared to novice golfers; MSC was not
20 measured. Nevertheless, exhibiting a high propensity for putting-specific CMP, regardless of
21 skill level, was related to poor performance under pressure. Other than this study, no other
22 studies have directly examined the associations between MSC or CMP and sport performance
23 under pressure as a function of experience. However, a training study noted that the two
24 dimensions of conscious processing exerted different effects on golf putting performance
25 early compared to late in learning. Specifically, CMP was negatively and adversely

1 associated with impact velocity in early but not late training, whereas MSC was positively
2 and favourably associated with putting proficiency throughout training (Malhotra, Poolton,
3 Wilson, Omuro, et al., 2015). Evidence in support of this notion was provided by Capio et al.
4 (2018). This non-sport study found that MSC (but not CMP) was associated with years of
5 experience in physiotherapists: MSC decreased with experience. Less experienced
6 physiotherapists may be more self-conscious as they try to find the optimal movement
7 strategy that produces the most effective outcome.

8 Taken together, these studies reveal that the two MSRS dimensions should be
9 examined separately rather than combined. In brief, these studies suggest that CMP and MSC
10 can have distinct effects on motor performance which may depend on the experience and/or
11 contextual cues (e.g., stage of learning, practice, competition, pressure). No field study has
12 examined CMP and MSC separately on actual performance during the real-life pressure of
13 competition or the roles of CMP and MSC on performance as a function of experience. The
14 current study sought to address the gap in our understanding of these issues.

15 ***Rowing and reinvestment***

16 Crew-based rowing is a sport that requires both team and individual effort. Each
17 rower contributes more or less equally to boat speed: inefficient strokes will slow whereas
18 synchronous strokes will quicken the boat (Cuijpers et al., 2017). Although this sport has not
19 yet been investigated in relation to reinvestment, studies have demonstrated the impact of
20 traits (Cumming et al., 2017; Morgan & Johnson, 1978) and attention (Neumann et al., 2020;
21 Parr & Button, 2009; Schücker et al., 2015) on rowing performance. Parr and Button (2009)
22 found that novice rowers taught to adopt an internal focus of attention on their movements
23 improved their efficiency at the “catch”,¹ but not as much as those taught to adopt an external
24 focus on the oar’s blade. Additionally, during a transfer task, when the stroke rate was
25 increased to increase the likelihood of making an error, the external focus group

1 demonstrated better “catch” efficiency than the internal focus group. Furthermore, attentional
2 focus was found to affect rowing efficiency during a submaximal 2000 m test in experienced
3 rowers: internal focus increased oxygen consumption compared to external focus and control
4 (Schücker et al., 2015). In contrast, novice rowers performed better – greater distance and
5 more power output per stroke – if they exhibited internal compared to external focus. These
6 findings suggest that the act of consciously attending to rowing movements may impair
7 performance but this may be influenced by skill level. Nevertheless, this is only
8 circumstantial evidence, as the studies did not directly examine conscious processing.
9 Additionally, the data were not collected during a race, where there are pressures to win and
10 evaluative audiences.

11 ***The present research***

12 Few studies have explored the influence of conscious processing on performance
13 under natural competitive pressure. The majority have used athletes’ self-report of
14 performance rather than actual performance data or the studies have focused on one specific
15 skill or part of the game rather than the whole performance (Table 1). These two main
16 criticisms may have led to the findings being mixed and their conclusions equivocal (Geukes
17 et al., 2017; Gutierrez, 2018; Iwatsuki et al., 2018; Iwatsuki & Wright, 2016; Jackson et al.,
18 2013). Most studies have examined reinvestment in relation to the performance of discrete
19 skills, such as golf putting, by either novices or experts in a laboratory (Cooke et al., 2011;
20 Malhotra, Poolton, Wilson, Omuro, et al., 2015; Masters, 1992). No study, to our knowledge,
21 has evaluated the influence of experience on conscious processing. This is an important
22 omission given recent evidence suggesting that some conscious processes can be beneficial
23 for novices during learning but detrimental during competitive performance. Thus, the
24 current study sought to fill this gap in our understanding of reinvestment in competition.

1 The present study had three purposes. Our first study purpose was to examine the
2 association between rowing race performance and both conscious motor processing and
3 movement self-consciousness. In line with the trait-activation theory and that under the
4 competitive context there is a presence of an audience (Geukes et al., 2013; Iwatsuki et al.,
5 2018), we hypothesised that only MSC would be negatively associated with actual and
6 perceived performance.

7 The second study purpose was to examine the relationship between rowing experience
8 (years) and propensity for movement-specific reinvestment, and whether experience
9 moderated the relationship between reinvestment and performance. In line with Capio et al.
10 (2018) and Gallicchio et al. (2016), who found that more experienced individuals were
11 characterised by lower MSC and CMP scores, we hypothesised that experience would
12 attenuate the relationship between reinvestment and performance.

13 Our third study purpose, albeit exploratory, investigated whether the MSRS was
14 associated with rowers who choked (i.e., crabbed) during the race. Crabbing is where the
15 blade becomes caught under the water, the oar handle is driven into the rower's chest, and the
16 rower is pushed backwards. A crab will stop, slow or redirect the boat. In line with evidence
17 that consciously attending to the oar detrimentally affects the rowing stroke (Parr & Button,
18 2009), we hypothesised that rowers who crabbed would have higher than sample norm levels
19 of MSRS scores.

20 **Method**

21 *Participants*

22 One hundred and forty-seven rowers (96 females, 51 males), aged between 16 and 57
23 (M = 25.09, SD = 9.31) years, with mean rowing experience of 4.93 (SD = 6.88, ranging
24 between 1 and 60) years, participated in the study. Rowers had to have at least one year's
25 experience of training and competing, guaranteeing a sufficient accumulation of declarative

1 knowledge (i.e., rules about rowing) to potentially reinvest under pressure (Masters &
2 Maxwell, 2008). Their highest competitive standard was club (n = 105), national (n = 33), and
3 international level (n = 9).

4 Power calculations using GPower 3.1.5 (Faul et al., 2007) software indicated that with
5 a sample size of 147, the current study was powered at .80 to detect significant ($p < .05$)
6 relationships between reinvestment and performance using Pearson correlation analyses
7 corresponding to a small-to-large ($r = .23$) effect size (Gignac & Szodorai, 2016).

8 **Measures**

9 *Movement-Specific Reinvestment Scale (MSRS)*. Conscious processing was measured
10 using the CMP and MSC subscales of the MSRS (Masters et al., 2005). Items from the CMP
11 (e.g., “I am aware of the way my body works when I am carrying out a movement”) and
12 MSC (e.g., “I am concerned about what people think about me when I am moving”)
13 subscales were rated on a 6-point Likert scale, anchored by 1 (strongly disagree) and 6
14 (strongly agree). Both subscales have previously exhibited acceptable validity, test-retest
15 reliability, and internal reliability (Masters et al., 2005; Masters & Maxwell, 2008).

16 *Experience*. We measured experience by the rower reporting how many years they
17 had been competitively rowing.

18 *Performance*. We measured actual and perceived performance. Actual performance
19 reflected the performance of the group of crewmates; however, every single crewmember
20 contributes equally to determining the speed of the boat (Cuijpers et al., 2017). However,
21 because they row as a unit, a fault or inefficient stroke executed by one member will affect
22 the overall boat speed. Perceived performance reflected the performance of the individual
23 rower (see S2, Supplementary Material). First, actual performance was recorded by using
24 information that each participant provided regarding their race, which enabled us to identify
25 their boat’s finishing position (e.g., second out of six boats) from the official race results.

1 This information was used to compute actual performance. A relative ranking system was
2 implemented to standardise the variability across events/races, such as racing formats and the
3 number of boats in each race.² The ranking system was expressed as a percentage score: the
4 boat that came first received a score of 100%, the boat that finished last received a score of
5 0%, and boats that finished in between received a score that depended on the position and the
6 number of boats in the race. The percentage for each boat position in the race was calculated
7 using the following formula: $\text{score} = (100 / (\text{total number of boats in the race} - 1) \times (\text{total}$
8 $\text{number of boats in the race} - \text{finish position of boat in the race}))$. For example, if a boat came
9 third out of six boats, that boat would receive a percentage score of 60%, as the formula
10 would be: $((100 / (6 - 1) \times (6 - 3) = 60))$.

11 Second, perceived performance measured using a rowing-specific perceived
12 performance scale adapted from previous research (e.g., Al-Yaaribi et al., 2016). Participants
13 were asked to rate themselves on a 7-point Likert scale, anchored by 1 (“very poor”) and 7
14 (“excellent”), in terms of their technical (i.e., optimal catches, good body position, clean
15 blade extraction), tactical (i.e., race awareness, responding to cox), physical (i.e.,
16 acceleration, power, endurance), psychological (i.e., concentration, resilience, mental
17 toughness) and overall performance. This scale has demonstrated good internal reliability in
18 past research (Al-Yaaribi et al., 2016).

19 *Crabbing*. Crabbing was measured via direct observation of each race by a researcher.

20 **Procedure**

21 Ethical approval was first obtained from the university ethics committee. Recruitment
22 of rowers was then initiated through emailing clubs who had registered to compete at the five
23 chosen UK Head3 (5000 m) and Regatta4 races (600–2000 m). The email included details of
24 the study such as a participant information sheet, a study synopsis and whether they or any of

1 their club members competing would like to participate. Follow-up emails were sent nearer to
2 the event.

3 At each race, the clubs were approached. The questionnaire was explained, and
4 participants were asked to read the questions carefully and answer honestly. Following
5 informed consent, the participant completed the questionnaire. The first page of the
6 questionnaire explained the research aims, that all responses would be confidential, and
7 participants had the right to withdraw at any time. The questionnaire consisted of the MSRS
8 and perceived performance scale. We also asked for basic demographic information (i.e., sex,
9 age, years rowing, rowing experience level) and the individual's competition details. The
10 questionnaire took approximately 20 min to complete. All participants voluntarily completed
11 the questionnaire and in return were entered into a prize draw to win £100 or one of two
12 £50's. Although the questionnaire measures were explained to each participant, each
13 participant was naïve to the purpose of the research.

14 ***Data Analysis***

15 Data was analysed post-hoc using SPSS Version 26 (IBM). We examined internal
16 consistency of scale scores by computing the coefficient alpha of the MSRS and perceived
17 performance scale (Cronbach, 1951). Cronbach alpha scores that range between .70 and .80
18 represent good, whereas scores above .80 represent very good to excellent internal
19 consistency (Taber, 2018). To examine our first study purpose, we conducted Pearson
20 correlations to examine the relationships between MSRS scores, rowing performance,
21 perceived rowing performance and rowing experience (years). Effect sizes were calculated
22 and interpreted as 10, .20 and .30, which corresponded to small, medium, and large effect
23 sizes, respectively (Gignac & Szodorai, 2016). Statistical significance was set at a $p < .05$. To
24 examine our second study purpose, we performed a moderation analyse, using Hayes' (2017)
25 PROCESS macro for SPSS (model 1). This model examined whether experience moderated

1 the relationship between rowing-specific reinvestment (CMP, MSC) and performance.
2 Finally, to explore whether the two rowers who were observed crabbing during their race had
3 extreme MSRS scores compared to the rest of the sample, the mean and 95% confidence
4 intervals for the remaining rowers in the sample (i.e., $n = 147 - 2 = 145$) for each MSRS
5 subscale was computed to create group norms. Then each of the two crabbers was evaluated
6 relative to these norms to determine whether their score on each MSRS subscale lay within
7 the confidence intervals for the subsample of 145 rowers.

8 **Results**

9 ***CMP, MSC and Performance***

10 The first study aim was to examine the relationship between conscious processing and
11 rowing performance. Our hypothesis was partially supported, with the Pearson correlations
12 (Table 1) revealing that MSC was only negatively correlated with a medium-to-large effect
13 size for perceived tactical and small-to-medium effect size actual performance. In
14 contradiction to our hypothesis, CMP was positively correlated with perceived technical
15 performance, with small-to-medium effect sizes but no other performance variables.

16 ***CMP, MSC and Experience***

17 The second study aim was to investigate the associations between conscious
18 processing and rowing experience, and whether experience moderated the relationship
19 between reinvestment and performance. Pearson correlations indicated that rowing
20 experience was negatively associated with both CMP and MSC (Table 1). Contrary to our
21 hypothesis, the moderation analysis (Table 2) revealed that CMP, MSC and experience had
22 no main effect on performance. Additionally, experience did not moderate the relationship
23 between either dimension of reinvestment and actual performance.

24 ***CMP, MSC and Crabbing***

1 The third study aim was to explore whether athletes who crabbed during the race were
2 characterised by higher than average MSRS scores. In support of our hypothesis, the CMP
3 scores (first rower = 5.40, second rower = 5.20) were greater than the upper confidence
4 interval of the rest of the sample (M = 3.99, 95% CI = 3.83, 4.15). In partial support of our
5 hypothesis, the MSC scores were outside the confidence intervals (M = 3.41, 95% CI = 3.20,
6 3.61); the first rower's score of 5.20 was above the upper confidence interval, whereas the
7 second rower's score of 2.80 was below the lower confidence interval.

8 **Discussion**

9 Conscious processing of movements has been predominantly measured using
10 instruments, namely, the Reinvestment Scale (Masters et al., 1993) and Movement Specific
11 Reinvestment Scale (Masters et al., 2005), in relation to laboratory-based motor skills, such
12 as golf putting (Malhotra, Poolton, Wilson, Omuro, et al., 2015; Masters et al., 2005),
13 basketball shooting (Orn, 2017), and dart throwing (Mosley et al., 2017; van Ginneken et al.,
14 2017). The current field study examined conscious processing and performance in real-world
15 competitive rowing. We measured performance using perceptions of the rowers themselves
16 and records of rowing race finishing positions. We also investigated the relationship between
17 conscious processing and skill experience, and examined whether experience moderated the
18 reinvestment-performance relationship. Lastly, we explored whether crabbing was related to
19 conscious processing, but because there were only two cases, this question was analysed in
20 an exploratory fashion.

21 ***Conscious processing and race performance***

22 In support of our hypothesis, only MSC was negatively associated with actual
23 performance. This finding is similar to previous studies that found only MSC was related to
24 choking (Iwatsuki et al., 2018; Iwatsuki & Wright, 2016). Taken together these findings
25 suggest that MSC plays a more important role than CMP in disrupting performance in

1 competitive field settings. The finding that MSC was linked to poor performance and not
2 CMP, may also be compatible with trait-activation theory, as performance was measured in a
3 rowing competition (e.g., a regatta) that constitutes a number of high public pressure
4 elements (e.g., concerns about social evaluation and self-presentation) that are likely to have
5 activated the underlying trait (Geukes et al., 2013). For example, in a regatta, rowers race
6 side-by-side with other crews, and large crowds watch from the side of the river, both of
7 which can increase the rowers' concern about what they look like, in terms of their posture
8 and technique, when rowing.

9 Consistent with our hypothesis we also found that MSC was negatively associated
10 with perceived tactical performance (Table 1). This finding suggests that reinvestment could
11 be linked to decision-making in sport. Rowers all have tactical decisions to make during
12 races, these are primarily pacing strategies, race plans and deciding whether to respond to the
13 cox. Additionally, certain rowers in the boat also have responsibility for making specific
14 decisions. Specifically, the “stroke” determines the rate and rhythm followed by the rest of
15 the crew during the race, and, in a coxless boat, the “bow” plays a similar role to the “cox” in
16 choosing the racing line, rate changes, and power changes. Previous studies have reported
17 that the MSC subscale of the MSRS is positively related to the Decision-Specific
18 Reinvestment Scale (e.g., Iwatsuki & Wright, 2016; Jackson et al., 2013; Laborde et al.,
19 2014, 2015), suggesting that individuals who are self-conscious about movements are also
20 self-conscious about decision-making. Consciousness during decision-making has shown to
21 lead to poorer and slower tactical decisions, compared to tactical decisions that are made
22 intuitively (i.e., without consciousness) (Raab & Laborde, 2011). Therefore, high movement
23 self-consciousness may have caused rowers to make poorer decisions, which would have
24 impaired their tactical performance.

1 On the other hand, contrary to our hypothesis, we found that CMP was positively
2 associated with perceived technical performance, such as blade placement and extraction
3 (Table 1). This finding is inconsistent with reinvestment theory. High CMP, which represents
4 a strong propensity to consciously process or control movement (e.g., Masters et al., 2005),
5 should disrupt performance (Masters & Maxwell, 2008; Toner & Moran, 2011). However,
6 high CMP was associated with greater technical consistency in golf putting in previous
7 research (Malhotra, Poolton, Wilson, Omuro, et al., 2015): individuals with high CMP scores
8 exhibited less variable putter-ball impact velocity and angle. Consistency in rowing is
9 important for crew synchronicity and boat balance. Similarly, there is some evidence that
10 athletes consciously control their movements to restore or refine their technique; this has
11 been reported by elite skiers during air-jumps (e.g., Nyberg, 2015). The abovementioned
12 evidence suggests that conscious motor processing can sometimes benefit performance.
13 Nevertheless, there is scepticism towards these perceived performance measures, as they can
14 be influenced by the rower's racing outcome, as they are more likely to perceive their
15 performance positively if they did well, compared to if they did not.

16 ***Conscious processing and rowing experience***

17 Our second aim was to examine the moderating effect of experience on the
18 reinvestment-performance relationship. The correlational data were in line with previous
19 studies (Gallicchio et al., 2016; Zhu et al., 2011) showing that greater experience was
20 associated with lower MSC and CMP scores (Table 1), and suggesting that more experienced
21 rowers were less likely to reinvest. However, opposing this explanation and our hypothesis,
22 experience did not moderate the reinvestment-performance relationship (Table 2). This
23 contradicts recent research showing that the effect of conscious processing on performance
24 depends on experience (Capiro et al., 2018; Gallicchio et al., 2016; Zhu et al., 2011). In
25 relation to the current study, the null finding may be due to the sample being homogenous in

1 terms of experience, as the majority of rowers were beginners (1 year), therefore the sample
2 may be insufficient to detect any moderating effect. On the other hand, the lack of
3 moderation could suggest that conscious processing exerts the same influence on
4 performance across the novice-expert continuum. For instance, conscious processing has
5 been found to improve performance for both novices (Malhotra, Poolton, Wilson, Leung, et
6 al., 2015) and experts (Toner & Moran, 2014, 2015) but also have detrimental effects at both
7 skill levels (Masters & Maxwell, 2008), therefore conscious processing may act
8 independently to the athlete's experience level.

9 *Crabbing under pressure*

10 Our final study aim was to explore whether the MSRS was associated with crabbing
11 during competitive racing. The hypothesis that the MSRS scores of crabbers would be higher
12 than the sample norms was partially supported. CMP and MSC scores for both crabbing cases
13 fell outside the norms for our sample. Both rowers had CMP scores that were higher than the
14 sample's norms. Extreme CMP levels may be the signature of an individual who is
15 "constantly consciously surveying each individual component of the movement" (Toner &
16 Moran, 2015, p. 114), and therefore most vulnerable to catastrophically disrupted
17 performance under pressure, such as experienced in actual competitions.

18 Nevertheless, for MSC, one rower scored higher and one rower scored lower than the
19 norms for the sample. The contrast in MSC scores may be due to individual differences, the
20 rower with low MSC may naturally have less self-presentational concerns compared to the
21 other rower and more worried about the outcome of the race and therefore their technical
22 application to make the boat go faster, hence the high levels of CMP. The present study is the
23 first of the authors knowledge to adopt an individual case analysis approach making direct
24 comparisons to existing literature difficult. Nevertheless, there is other evidence that the
25 relation between MSC and performance is not consistent, with some studies even reporting

1 that high MSC is associated with better performance (Larson & Larson, 2016; Malhotra,
2 Poolton, Wilson, Omuro, et al., 2015). It is evident that this finding also requires replication.

3 **Study implication, limitations and future directions**

4 Findings from this study have performance implications especially in relation to
5 preventing conscious motor processing. Coaches may limit the accumulation of explicit
6 knowledge of the skill during the learning phase through implicit techniques (Masters &
7 Maxwell, 2008). Whilst for more established rowers, coaches could implement interventions
8 such as secondary tasks or mindfulness that may prevent athletes from conscious processing
9 (Birrer et al., 2012; Masters & Maxwell, 2008). Notwithstanding the important and novel
10 findings, there are several limitations that need to be considered when interpreting the
11 evidence. First, the performance measures could be improved, as although every crew
12 member plays an equal role in the speed of the boat, utilising kinematic measures such as
13 telemetry (i.e., power, stroke efficiency, seat speed), would accurately capture individual
14 rowers' performance and corroborate the actual race performance score (Kleshnev, 2010).
15 Additionally, such measures would support the perceived measures of performance, as an
16 individual's perception of their performance can be influenced by the outcome of their race.
17 Furthermore, as crabbing is rare, kinematic measures could also be used to better identify
18 other rowing related technical faults that may be connected to movement specific
19 reinvestment. Second, it is difficult to determine whether the lapses in performance were a
20 "choke" as there is no seasonal data to compare to, as the performance could just be the
21 rower's general performance. Last, there is no measure of anxiety or perceived pressure,
22 therefore this needs to be rectified in future studies, as without pressure, reinvestment will not
23 occur, which also may explain some of the null results of the current study (Masters &
24 Maxwell, 2008).

25 **Conclusion**

1 Our study provided broad support for the theory of reinvestment and the trait-
2 activation theory, with movement-specific self-consciousness being negatively associated
3 with actual performance in a competitive racing environment (Iwatsuki et al., 2018; Iwatsuki
4 & Wright, 2016; Masters, 1992; Masters & Maxwell, 2008). In addition, the MSRS subscales
5 were both related to catastrophic performance failure, this provides preliminary support that
6 the scale may be able to identify athletes who may be prone to choke during competition
7 (Masters, 1992; Masters & Maxwell, 2008). Previous research proposed that the roles played
8 by CMP and MSC on performance depend on the experience of the performer (Gallicchio et
9 al., 2016; Zhu et al., 2011), however, this was not confirmed, with experience having no
10 moderating effect. In conclusion, it seems plausible that movement self-consciousness is an
11 undesirable trait to exhibit during a competitive rowing race context. Therefore, coaches
12 could implement interventional strategies, such as mindfulness (Birrer et al., 2012), to
13 prevent rowers from consciously processing during races.

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1 **Notes**

- 2 1. The 'catch' is the moment where the rower enters the blade into the water at the front
3 end of the stroke, the quicker this is entered at this point the more efficient and longer
4 the stroke is.
- 5 2. The ranking system was used due to the different racing formats i.e. there being more
6 boats in one race than another. Therefore, a boat that places 2/2 arguably has not
7 raced as well as a boat that finishes 2/5, as this latter boat held off three other boats
8 for that position during the race, whilst the boat that finished 2/2 may have given up
9 after being overtaken
- 10 3. Head race is an endurance event, over a long distance (> 3 km) and is a time-trial.
- 11 4. Regatta takes place over shorter distances (500 – 2000 m) and is a sprint, with side-
12 by-side racing.

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